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EASTERN DISTRICT OF CALIFORNIA
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UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF CALIFORNIA, SACRAMENTO DIVISION

UNITED STATES OF AMERICA, *ex rel.*
[UNDER SEAL],

Plaintiff and Relator,

v.

[UNDER SEAL],

Defendants.

FALSE CLAIMS ACT COMPLAINT
AND DEMAND FOR JURY TRIAL

2:19CV 2618 TLN KJN

FILED UNDER SEAL PURSUANT TO
31 U.S.C. § 3730(b)(2)

DO NOT ENTER ON PACER
DO NOT PUT IN PRESS BOX

[FILED IN CAMERA AND UNDER SEAL]

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11 **UNITED STATES DISTRICT COURT**
12 **EASTERN DISTRICT OF CALIFORNIA, SACRAMENTO DIVISION**

13 UNITED STATES *ex rel.* Thomas Aland;

14 STATE OF ARKANSAS *ex rel.* Thomas
15 Aland;

16 STATE OF CALIFORNIA *ex rel.*
17 Thomas Aland;

18 STATE OF COLORADO *ex rel.* Thomas
19 Aland;

20 STATE OF CONNECTICUT *ex rel.*
21 Thomas Aland;

22 STATE OF DELAWARE *ex rel.* Thomas
23 Aland;

24 DISTRICT OF COLUMBIA *ex rel.*
25 Thomas Aland;

26 STATE OF FLORIDA *ex rel.* Thomas
27 Aland;

28 STATE OF GEORGIA *ex rel.* Thomas
Aland;

Case No. _____

**FILED UINDER SEAL PURSUANT TO
31 U.S.C. § 3730(b)(2)**

**DO NOT PLACE IN PRESS BOX
DO NOT ENTER ON PACER**

COMPLAINT AND JURY DEMAND

1 STATE OF HAWAII *ex rel.* Thomas
Aland;

2 STATE OF ILLINOIS *ex rel.* Thomas
3 Aland;

4 STATE OF INDIANA *ex rel.* Thomas
5 Aland;

6 STATE OF IOWA *ex rel.* Thomas Aland

7 STATE OF LOUISIANA *ex rel.* Thomas
8 Aland;

9 STATE OF MARYLAND *ex rel.* Thomas
10 Aland;

11 COMMONWEALTH OF
12 MASSACHUSETTS *ex rel.* Thomas
13 Aland;

14 STATE OF MICHIGAN *ex rel.* Thomas
15 Aland;

16 STATE OF MINNESOTA *ex rel.* Thomas
17 Aland;

18 STATE OF MONTANA *ex rel.* Thomas
19 Aland;

20 STATE OF NEVADA *ex rel.* Thomas
21 Aland;

22 STATE OF NEW HAMPSHIRE *ex rel.*
Thomas Aland;

23 STATE OF NEW JERSEY *ex rel.*
24 Thomas Aland;

25 STATE OF NEW MEXICO *ex rel.*
26 Thomas Aland;

27 STATE OF NEW YORK *ex rel.* Thomas
28 Aland;

1 STATE OF NORTH CAROLINA *ex rel.*
Thomas Aland;

2 STATE OF OKLAHOMA *ex rel.* Thomas
3 Aland;

4 STATE OF RHODE ISLAND *ex rel.*
5 Thomas Aland;

6 STATE OF TENNESSEE, *ex rel.* Thomas
7 Aland;

8 STATE OF TEXAS *ex rel.* Thomas
9 Aland;

10 STATE OF VERMONT *ex rel.* Thomas
11 Aland;

12 COMMONWEALTH OF VIRGINIA *ex*
13 *rel.* Thomas Aland; and

14 STATE OF WASHINGTON *ex rel.*
15 Thomas Aland,

16 Plaintiffs,

17 vs.

18 US WORLDMEDS LLC,

19 Defendant.

20
21 **COMPLAINT AND DEMAND FOR JURY TRIAL**

22 **I. INTRODUCTION**

23 1. Plaintiff/Relator Thomas Aland brings this action on behalf of Plaintiff United
24 States and the Plaintiff States (the United States and Plaintiff States are collectively referred to
25 herein as the “Government”) under the Federal False Claims Act, 31 U.S.C. § 3729 – 3733 (the
26 “False Claims Act” or “FCA”), and the false claims acts of the respective Plaintiff States against
27 Defendant US WorldMeds LLC (“USWM”) to recover, among other things, damages and
28 penalties owed as a result of a systemic fraud that USWM has perpetrated against the

1 Government.

2 2. Specifically, USWM has engaged in a series of deceptive and fraudulent practices
3 to induce prescriptions of its drug, Lucemyra, to be charged against Government healthcare
4 programs, including Medicare and Medicaid. The illicit practices include promoting the drug for
5 off-label and medically unnecessary indications that pose substantial health and safety risk to
6 patients. To induce these off-label and medically unnecessary prescriptions, USWM employees
7 have paid kickbacks to doctors, pharmacists, and others to not only prescribe Lucemyra, but to
8 fabricate information about the use of the drug and the patients' medical history necessary to get
9 the prescriptions authorized and reimbursed by Government healthcare programs. The bribes
10 have come in the form of lucrative payments to doctors to engage in bogus "speaker programs,"
11 and, in some cases, direct cash payments from USWM sales representatives to pharmacy
12 employees and others.

13 3. These illicit practices stem in large part from quarterly sales quotas imposed upon
14 USWM salespeople that are based not on the number of prescriptions written, but on the volume
15 of pills that a doctor prescribes. To incentivize the sales representatives to meet the quotas, the
16 company gives the salespeople double credit for those prescriptions where doctors prescribe two
17 bottles (192 pills) of the drug for a patient, when the typical on-label and medically necessary
18 use of the drug calls for only one bottle (96 pills). As a result, USWM representatives have
19 resorted to illegal practices, including paying bribes to doctors, pharmacists and others to cause
20 Lucemyra scripts to be written and dispensed, making false statements to Government healthcare
21 providers in the process. Many of these practices are known and encouraged by USWM
22 management.

23 4. This is not USWM's first offense. USWM recently paid the U.S. Department of
24 Justice \$17.5 million to resolve alleged False Claims Act violations for paying kickbacks to
25 patients and physicians to improperly induce prescriptions of two other USWM drugs. As part
26 of that resolution, USWM entered into a five-year "Corporate Integrity Agreement" ("CIA")
27 with the US Department of Health and Human Services ("HHS"), Office of Inspector General
28 ("OIG") designed to ensure that USWM's marketing and sales practices comply with the law.

1 Despite the resolution and the CIA, USWM continues to engage in illicit sales practices to
2 maximize its revenue at the expense of patient safety and taxpayer dollars.

3 5. Plaintiff Aland is a USWM sales representative who has witnessed and gathered
4 evidence of these illegal practices. He now seeks recovery on behalf of the Government for
5 USWM's illicit scheme.

6 II. JURISDICTION AND VENUE

7 6. This Court has subject matter jurisdiction over the federal FCA claims under 31
8 U.S.C. § 3732(a), and 28 U.S.C. §§ 1331 and 1345. The Court has subject matter jurisdiction
9 over the Plaintiff State claims under 31 U.S.C. § 3732(b), because the claims seek recovery
10 under state law for funds paid by the Plaintiff States and the action arises from the same
11 transactions and occurrences as the federal FCA claim.

12 7. This Court has personal jurisdiction over USWM because section 3732(a) of the
13 FCA permits worldwide service of process, and USWM is a United States domiciled company
14 doing business throughout the United States. Venue is appropriate in this District under section
15 3732(a) of the FCA because USWM transacts business in this District, including Sacramento,
16 can be found in this District, and because several of the illegal acts proscribed by the FCA
17 occurred in this District.

18 III. PARTIES

19 8. Plaintiff Aland is an individual domiciled in Pittsburgh, Pennsylvania. He is a
20 sales representative for USWM.

21 9. USWM is a drug manufacturer headquartered in Louisville, Kentucky. It sells its
22 drug Lucemyra throughout the United States, including California.

23 IV. GENERAL ALLEGATIONS

24 A. Lucemyra and Its Limited Indication and Coverage.

25 10. Lucemyra (generic name lofexidine) is a prescription drug manufactured by
26 USWM. It is a non-opioid compound, known as a central alpha-2 adrenergic agonist, indicated
27 for mitigation of opioid withdrawal symptoms to facilitate *abrupt* opioid discontinuation in
28 adults. It was approved for sale in the United States by the U.S. Food and Drug Administration

1 (“FDA”) on May 16, 2018.

2 11. Lucemyra’s indication is limited to patients who are discontinuing opioids
3 abruptly, that is patients who are suddenly and completely stopping opioid use. In approving the
4 drug, the FDA specifically declined to approve Lucemyra for use with patients who are tapering
5 off of opioids or who are using long-acting opioids such as buprenorphine. According to the
6 FDA’s Multi-Discipline Review for Lucemyra, the drug’s “indication should be restricted to
7 abrupt or acute withdrawal of short-acting opioids because long-acting opioids and opioid taper
8 were not studied and the benefit of the studied clinical situations cannot be extrapolated to these
9 situations.”

10 12. In addition to having no proven benefit in treating withdrawal symptoms
11 associated with tapering, there are several serious side effects associated with Lucemyra. First,
12 Lucemyra can cause hypotension (decrease in blood pressure), bradycardia (decrease in pulse),
13 and syncope (loss of consciousness). Second, Lucemyra prolongs the QT interval—a measure of
14 delay in ventricular repolarization, which means the heart muscle takes longer than normal to
15 recharge between beats, and can result in sudden cardiac death.

16 13. These risks were material to the FDA’s decision to limit Lucemyra’s indication to
17 withdrawal from abrupt discontinuation of short-acting opioids, such as heroin. This is because
18 the patients in that category tend to be a younger and healthier population, whereas the patients
19 in need of tapering typically tend to be chronic pain patients, who are typically older and have
20 comorbidities that enhance the risks of hypotension, bradycardia, syncope, and QT prolongation
21 associated with Lucemyra.

22 14. The limited indication for abrupt opioid discontinuation was a setback for
23 USWM’s commercial aspirations for Lucemyra. This setback has been exacerbated by several
24 things. First, on October 10, 2019, HHS published a guide for clinicians on appropriate
25 reduction and discontinuation strategies for opioid drugs, in which it recommended that
26 clinicians generally avoid abrupt discontinuation. Specifically, the agency wrote: “Opioids
27 should not be tapered rapidly or discontinued suddenly due to the risks of significant opioid
28 withdrawal.... Unless there are indications of a life-threatening issue, such as warning signs of

1 impending overdose, HHS does not recommend abrupt opioid dose reduction or
2 discontinuation.” See *HHS Guide for Clinicians on the Appropriate Dosage Reduction of*
3 *Discontinuation of Long-Term Opioid Analgesics*, at p. 1.

4 15. Given that Lucemyra is only indicated for abrupt opioid discontinuation, this
5 recommendation, which is consistent with an already prevalent practice in opioid discontinuation
6 therapy, has significantly hampered USWM’s commercial prospects for Lucemyra.

7 16. Second, Lucemyra has cheaper and more established competition. A similar non-
8 opioid, central alpha-2 adrenergic agonist used to treat opioid withdrawal symptoms is clonidine.
9 Clonidine is a generic drug indicated for treatment of hypertension that has long been used off
10 label to mitigate withdrawal symptoms associated opioid discontinuation. Clonidine is a fraction
11 of the cost of Lucemyra. Where Lucemyra generally costs over \$20 per 1.8 mg pill, a similar
12 dosage of clonidine costs under five cents per pill.

13 17. For these reasons, most commercial and Government pharmacy benefit plans,
14 including Medicare and Medicaid plans, do not include Lucemyra on their drug formularies and
15 generally do not cover the drug. Thus, most patients prescribed Lucemyra will be responsible
16 for the entire cost of the drug absent a special exception granted by the plan. These showings
17 usually require a statement from the prescriber demonstrating why this Lucemyra is medically
18 necessary and why other drugs in the class, i.e., clonidine, are not appropriate for the patient.

19 18. For the minority of Government and commercial plans that do contain Lucemyra
20 on their formularies, the drug is subject to prior-authorization and/or step therapy restrictions.
21 These restrictions generally require that the prescriber establish that the patient has a medical
22 history of failure with clonidine or a history of intolerance to clonidine. The restrictions also
23 generally require the prescriber to certify that the prescription is for treating withdrawal
24 symptoms from abrupt opioid discontinuation (as opposed to tapering).

25 **B. In the Face of Commercial Challenges, USWM Has Resorted to Off-Label**
26 **Marketing, Bribery, and Fraudulent Misrepresentations to Sell Lucemyra.**

27 19. The formulary exclusions and other restrictions that plans have placed on
28 Lucemyra have dampened its outlook for commercial success. Getting the drug approved is

1 burdensome on providers and their staff, requiring them to fill out multiple forms, draft letters of
2 medical necessity, and, usually, appeal the plan's initial declination of the drug. Many providers
3 are not willing to assume this burden, particularly when there is a substantially similar and
4 cheaper alternative—i.e., clonidine—that is covered by all plans and has no prior authorization
5 or step therapy restrictions.

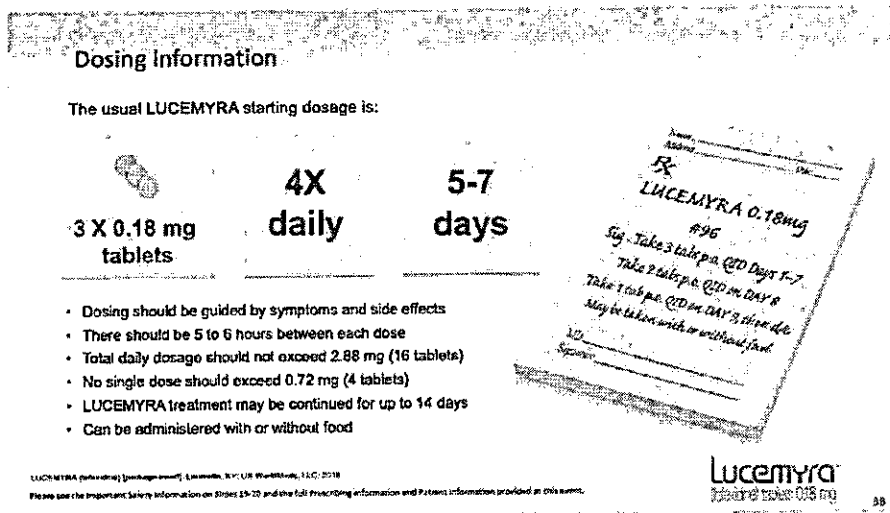
6 20. Faced with these challenges, USWM's management has directed and incentivized
7 its sales employees to aggressively market Lucemyra off-label for non-indicated or medically
8 unnecessary uses, such as to treat withdrawal symptoms of patients tapering off of opioids or to
9 be written in excessive amounts to patients to be taken in the patients' discretion "just in case"
10 they have withdrawal symptoms sometime in the future. These indications, when accepted by
11 prescribers, result in far more Lucemyra pills being prescribed than if written for its indicated use
12 to treat symptoms associated with abrupt withdrawal symptoms from opioid discontinuation.

13 21. To properly understand USWM's scheme to market off-label, it is important to
14 understand the indicated dosing of Lucemyra and its standard packaging. According to
15 Lucemyra's FDA approved label, the "*usual* LUCEMYRA starting dose is three 0.18 mg tablets
16 taken orally 4 times daily during the period of peak withdrawal symptoms (generally the first 5
17 to 7 days following last use of opioid) with dosing guided by symptoms and side effect."
18 (Emphasis added). Discontinuation should be "a gradual dose reduction over a 2- to 4- day
19 period to mitigate Lucemyra withdrawal symptoms (e.g. reducing by 1 tablet per dose every 1 to
20 2 days)." The label also guides that Lucemyra "should be reduced, held, or discontinued for
21 individuals who demonstrate greater sensitivity to Lucemyra side effects," and that "[l]ower
22 doses may be appropriate as opioid withdrawal symptoms wane." While the maximum daily
23 dose can be as many as 16 tablets (4 tablets 4 times a day), this is not the "usual" dose. The label
24 further provides that Lucemyra treatment should not exceed a total of 14 days.

25 22. Consistent with these parameters, USWM sought and received approval for
26 standard packaging of 36- and 96-count bottles. Importantly, the 96-count bottle perfectly aligns
27 with the "usual" dosing described in the Lucemyra approved label. Indeed, USWM developed
28 and received FDA approval for marketing material showing prescribers precisely how to write

prescriptions for the usual Lucemyra dose, indicating that doctors should write scripts for Lucemyra at 96 pills as follows: (1) 3 pills four 4 times daily for days 1-7; (2) 2 pills 4 times daily on day 8; and (3) 1 pill 4 times daily on day 9.

23. The following is an example of the marketing material that USWM developed to guide doctors in the appropriate dosing of Lucemyra:



24. But with the increasing obstacles with coverage and underwhelming sales, USWM management began directing sales representatives to push doctors to write scripts for two 96-pill bottles—a total of 192 pills—which is twice the “usual” dose indicated for patients. To ensure that salespeople so marketed Lucemyra, USWM took several measures, including (1) implementing aggressive sales quotas and bonus programs that incentivized sales representatives to push doctors to write for two 96-pill bottles, (2) directing salespeople to market Lucemyra for off-label tapering and medically unnecessary indications; (3) providing misleading and unapproved marketing materials to doctors instructing them to write double scripts, (4) paying doctors, pharmacists, and others bribes to induce them to write and/or obtain Government and private healthcare coverage for Lucemyra; and (5) making material misrepresentations about patients’ medical history and medical necessity to obtain Government and private healthcare

1 coverage for Lucemyra.

2 USWM Has Implemented Volume-Based Sales Quotas to Improperly Incentivize Off-
3 Label Marketing.

4 25. To increase sales, USWM implemented and continues to impose a nationwide
5 sales quota program based not on the number of prescriptions written, but on the quantity of pills
6 dispensed. Under the program, all salespeople have a goal of 110 prescriptions in their
7 respective territories per quarter, with a minimum of 35 prescriptions. Salespeople who fall short
8 of their quarterly quota of 35 are not eligible for any bonus. But once a sales representative
9 meets the quota, he or she receives a retroactive per-script bonus for all 35 prescriptions plus any
10 additional prescriptions credited to the representative that quarter. The per-script bonus is
11 adjusted each quarter, but has ranged between \$100 to \$125 per script.

12 26. The sales quota and bonus structure by design incentivizes sales representatives to
13 persuade doctors to write for two or more 96-pill bottles. This is because the number of
14 prescriptions credited to each sales representative is not based on the number of individual
15 prescriptions the doctor actually writes, but for the number of 96-pill bottles the doctor
16 prescribes. Thus, if a doctor writes for 192 pills as opposed to 96 pills, the sales representative
17 receives credit for *two* separate prescriptions. Likewise, if the doctor writes a single prescription
18 for 3 bottles—288 pills—the representative gets credit for three prescriptions. Thus, sales
19 representatives get double or triple credit when doctors prescribe two or three times the usual
20 recommended dose of Lucemyra.

21 27. Importantly, prescriptions for 192 or more pills are not reasonable or necessary to
22 treat patients undergoing abrupt opioid discontinuation. Data from the clinical studies
23 underlying Lucemyra's FDA approval showed that the withdrawal symptoms of patients
24 abruptly discontinuing opioids, even those who had been heavy heroin users for years, peaked on
25 day 2, and that by day 5 through 7 were similar in severity to those of the control group receiving
26 a placebo. Thus, it is a rare patient who would ever need anything approaching 192 pills to treat
27 the withdrawal symptoms associated with abrupt opioid discontinuation. Indeed, for most
28 patients, the 96-pill bottle is more than sufficient to adequately treat the withdrawal symptoms,

1 and many patients do not need more than the smaller dose regimen of 36 pills. USWM
2 salespeople recognize this fact and, for this reason, many refuse to give doctors the 36-pill bottle
3 as samples because their experience is that that quantity obviates the need for doctors to
4 prescribe more pills.

5 USWM Has Directed Its Salesforce to Engage in Off-Label Marketing.

6 28. Because patients do not actually need 192 for Lucemyra's indicated use,
7 USWM's management instructs its employees to market Lucemyra for off-label and medically
8 unnecessary uses. The management that has so instructed salespeople include the USWM's
9 national sales director, Bill Carnohan, and USWM's regional sales directors, including Chris
10 Brown who oversees the Northeast region. These sales directors communicate these messages
11 routinely during sales meeting and training calls, and during one-on-one ride-alongs with sales
12 staff.

13 29. The specific off-label message that salespeople are directed to communicate
14 include statements that:

- 15 • Lucemyra is safe and effective in treating patients who are tapering off of opioids
16 over an extended period of time;
- 17 • Lucemyra is more effective and safer than clonidine in treating all withdrawal
18 symptoms, including symptoms in those patients who are tapering off of opioids;
- 19 • That 192 pills (two bottles) is the ideal amount of pills for each patient, and that the
20 doctors should "start low, and go slow," meaning that they should prescribe low
21 doses over an extended period of time, and have 192 pills "just in case," the patient
22 feels sick in the extended future; and
- 23 • In addition to writing for 192 pills, doctors should also write for at least one refill in
24 the event the patient decides to take Lucemyra in the distant future.

25 30. These are not only off-label messages, they are false and misleading. *First*,
26 Lucemyra has not been proven to be safe or effective in treating patients in the tapering context.
27 To the contrary, the two clinical trials supporting the efficacy and safety of Lucemyra were
28 conducted on patients physically dependent on short-acting opioids (e.g., heroin, hydrocodone,

1 and oxycodone) who abruptly and completely discontinued opioids. The safety and efficacy of
2 Lucemyra in the tapering context was not studied or proven, and thus the FDA expressly
3 withheld the indication for that purpose. *Second*, the claim that Lucemyra is more effective or
4 safer in treating withdrawal symptoms in any context is unsupported. *Third*, the statement that
5 192 pills are the ideal dose for patients is false. According to the Lucemyra label, the “usual”
6 dose of Lucemyra should be no more than 96 pills, which is why USWM developed, and the
7 FDA approved, the 96-pill bottle in the first place. *Fourth*, with respect to writing refills, there is
8 no scenario where a patient who is abruptly discontinuing opioids needs or should be prescribed
9 192 pills plus a refill.

10 31. One particular off-label use that USWM sales representatives have been
11 encouraged to sell to doctors is a use in connection with a drug called Sublocade. Sublocade, a
12 brand drug, is an extended release form of buprenorphine, a partial opioid agonist that is used to
13 replace short-acting opioids (e.g., heroin, hydrocodone, and oxycodone) in a tapering treatment
14 regimen. Sublocade is administered once monthly through abdominal subcutaneous injection,
15 and is gradually released into the body over that one-month period. Sublocade is, by its
16 indication, to be administered to patients for multiple months as part of a long-term opioid
17 discontinuation treatment plan.

18 32. As more and more doctors are switching patients from the shorter-acting dosage
19 forms of buprenorphine to longer-acting Sublocade injections, USWM management has
20 encouraged its sales representatives to prescribe Lucemyra to manage withdrawal symptoms that
21 patients could experience as they adjust to the change in the dosage from buprenorphine pills to
22 the extended release mechanism in Sublocade. Indeed, as will be described in Section IV(C)
23 below, some USWM have teamed up with Sublocade sales representatives to co-promote
24 Sublocade and Lucemyra as drugs that should be prescribed together, and have hired specific
25 doctors to help them do so. Promoting Lucemyra to be used with Sublocade is a non-indicated,
26 off-label use.

27 33. Plaintiff has obtained evidence of statements of USWM’s management instructing
28 him to sell the drug off label. For example, in a recorded conversation with Brown, Brown

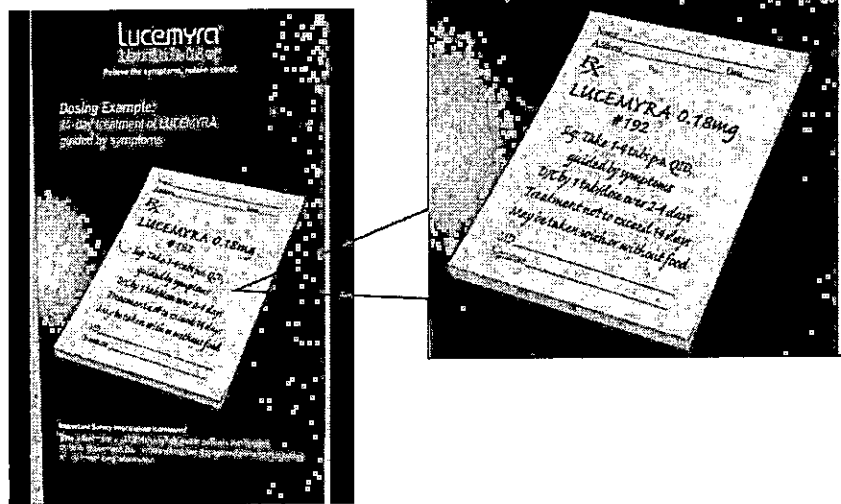
1 instructed Plaintiff how to effectively sell the drug for off-label uses by telling doctors they
2 should:

3 start low and go slow and test it.... [B]etter to have [Lucemyra] and not need it.
4 Some of the patients... you are going to bring them down slowly [i.e., taper]....
5 So you are going to need several phases. So better to have it, right? So give them
6 192 [pills]. It's not going to hurt them. It's not a narcotic. There's nothing
7 wrong with it being around. And then also in the future if they do relapse you
8 don't have to have some emergency supply for them.

9 USWM Further Promotes Off-Label Use Through Unapproved and Misleading
10 Marketing Material.

11 34. To help persuade doctors to write for off-label and medically unnecessary uses,
12 USWM developed false and misleading advertising directing doctors to write scripts for 192 pills
13 or for extended periods of time. One example is in the form of a drawing of an exemplar script
14 pad written for 192 Lucemyra pills that appears in a doctor brochure. USWM developed this
15 advertising piece to create the false impression that a usual and acceptable prescription for
16 Lucemyra is two bottles and instructed salespeople to tell doctors to write scripts based on the
17 language of the exemplar script pad. USWM developed and disseminated this marketing
18 material without seeking or receiving approval from the FDA.

19 35. The following is a copy of the unapproved, misleading dosing guide that USWM
20 instructs its salespeople to show to doctors in support of getting doctors to write scripts for 192
21 pills (two bottles):
22
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36. This marketing material is incompatible with the on-label dosage regimen for Lucemyra. As described above, clinical studies show that the withdrawal symptoms associated with abrupt discontinuation typically peak on day two and subside by days five through seven. USWM's representation that a typical patient may need 192 pills over a 14-day period is an outright falsehood—one that not only encourages wasteful prescribing, but, given the dangerous side effects associated with the drug, unnecessarily jeopardizes the health and safety of patients who are already vulnerable.

37. Notably, while USWM directs its salespeople to present doctors with this misleading script pad exemplar in the privacy of the doctors' offices, it does not display or disseminate this marketing materials in public forums. For example, on USWM's Lucemyra website there is a page dedicated to "dosing." That page shows the example of "3 tablets 4 times 7 days," consistent with the standard 96-pill bottle (when factoring in the additional two days of tapering off of Lucemyra). Thus, in public settings where USWM's advertising is likely to be noticed by the FDA, it advertises consistent with the indicated "usual" dose of Lucemyra, but when alone with prescribers away from the scrutiny of regulators, it pushes the non-indicated 192 pill dosing regimen.

38. This misleading marketing material forces the representatives to market off-label.

1 As one sales representative said to Plaintiff: “[W]hen the company is directing you to really [go
2 off label] and now has marketing material to actually support it, it’s almost impossible not to go
3 [off label].”

4 39. In addition to the misleading script pad, USWM management directs its
5 salespeople to present doctors with a non-approved study written by, among others, USWM’s
6 Chief Medical Officer to promote Lucemyra over clonidine. The article, entitled “*Differences in*
7 *the Receptor Binding Profile of Lofexidine [Lucemyra] Compared to Clonidine*,” is a comparison
8 of receptor binding affinity of Lucemyra and clonidine based on observations in various *in vitro*
9 studies. The study concludes that while both drugs bind to certain alpha-adrenoceptors,
10 Lucemyra also binds to dopamine and serotonin receptors, which is similar to the mechanism of
11 anti-psychotic medications. The article also suggests that Lucemyra is safer because it bears less
12 of a risk of hypotension than clonidine, even though Lucemyra itself also has a significant risk of
13 hypotension and other side effects, including QT prolongation.

14 40. The article has not been approved by the FDA for dissemination to doctors, nor
15 does USWM intend on seeking approval to market this article. This is because, by the express
16 admission of USWM’s Dr. Mark Pirner and regional sales director Brown, this article is
17 “promotional” and lacks the scientific rigor needed to get FDA approval.

18 41. Despite lacking scientific rigor and FDA approval, USWM nevertheless
19 encourages its salesforce to use this article as a selling point. To this end, while on sales calls,
20 Plaintiff Aland has witnessed his manager, Brown, present this article to multiple doctors and say
21 that it not only establishes that Lucemyra is safer than clonidine, it also establishes that
22 Lucemyra has additional sedative, anti-anxiety, and anti-psychotic attributes similar to anti-
23 psychotic medications. Brown did and does so despite knowing that it is inappropriate to market
24 this unapproved study to doctors. Indeed, on the occasions that Brown has shared this article, he
25 has told doctors he cannot leave it with them, but has encouraged them to take a picture of it with
26 their phone so that they can access it at their leisure, which several doctors have done. Several
27 other USWM employees have corroborated this practice by Brown in recorded conversations
28 with Plaintiff.

USWM Pays Bribes to Doctors, Pharmacists, and Others to Induce and Facilitate
Lucemyra Scripts.

42. Despite the illegal marketing efforts, given the insurance coverage obstacles described above, persuading doctors to prescribe Lucemyra is a tough sale at any dose, much less for twice the usual dosage. Therefore, USWM has resorted to bribery to get doctors to prescribe Lucemyra and to get their staff and others to obtain the necessary prior authorizations to get the drug covered by insurance, including Government healthcare plans.

43. One primary way in which Lucemyra bribes doctors is through “speaker programs,” in which it pays doctors to promote Lucemyra to the medical community. Speaker programs by law, and by USWM’s internal policies, may not be used to attempt to persuade doctors to write Lucemyra scripts. USWM’s internal policies require, among other things, that (1) speakers have appropriate expertise, credentials, and ability to communicate to the targeted audience, (2) speakers not be engaged to establish a relationship, gain or improve access to the speaker, reward past prescribing, or induce future prescribing, (3) programs not be conducted for the benefit of the speaker, and that out-of-town speakers may only be used when there is a legitimate business reason to do so, (4) speakers present the approved slide deck, without any unapproved materials or modifications, and (5) speakers never proactively provide off-label information.

44. The speaker program, however, is a sham. USWM management and sales representatives routinely disregard all of the above policies, using the speaker programs as a way to induce and reward future and past prescribing and to spread off-label promotional messages about the drug.

45. USWM has engaged dozens of doctors to serve as promotional speakers. In 2019 alone, several of these doctors have had over 40 speaking engagements, some being paid \$75,000 or more. The purpose of these payments is to induce the doctors to prescribe Lucemyra. During multiple calls, including weekly sales calls, USWM sales directors, including regional director Brown, have compared USWM’s investment in a particular doctor’s speaking engagements to the number of Lucemyra scripts that the doctor has written. When the doctors

1 do not write a sufficient amount of scripts compared to their speaking engagement fees, Brown
2 has repeatedly stated that the “return on investment” or “ROI” does not justify any more
3 speaking engagements with that particular doctor. When, however, a doctor has written a
4 sufficient number of prescriptions compared to their speaking engagement fees, Brown
5 comments positively on the doctor and assists the particular sales representative in securing more
6 engagements for the doctor.

7 46. Importantly, USWM closely tracks the prescribing habits of all of its speakers. It
8 collects, analyzes, and distributes weekly attainment data that shows the number of scripts
9 written, the doctors writing the scripts, the number of pills each doctor prescribed, and what
10 healthcare plan paid for each script. USWM sales managers use this information to assess
11 whether a doctor is writing sufficient scripts to justify continued speaking engagement fees.

12 47. Particular examples of doctors being paid improper speaking fees will be
13 described in Section IV(C) below. But the true motives behind USWM’s speaker program are
14 acutely demonstrated by one particular example involving Plaintiff. In November 2019, Plaintiff
15 was approached by one of the doctors that he called on—Muhammad Arif, MD, a specialist in
16 pain medicine for the University of Pittsburgh Medical Center. Dr. Arif told Plaintiff that he
17 wanted USWM to pay for a holiday party for him and his staff (consisting of about 15 people) at
18 a high-end seafood restaurant in Warrendale, Pennsylvania. Plaintiff went to his manager,
19 Brown, and told him about the request. Brown immediately said that they would set up a
20 speaker program where Dr. Arif and his staff would attend as the “audience.” The speaker they
21 selected was Anace Said, M.D.—a primary care physician from Wellington, Connecticut, who is
22 one of Lucemyra’s heaviest prescribers, and had already been compensated for over 40 speaker
23 programs. (Dr. Said will be discussed in more detail in Section IV(C) below). To make the trip
24 “worth his while,” Brown said he would set up two speaking engagements that day, both a lunch
25 and then the dinner at the seafood restaurant.

26 48. Brown immediately began making arrangements for the “speaking engagement.”
27 Plaintiff, however, purposefully avoided confirming the arrangements, as he knew that the
28 speaking engagement was a ruse to finance Dr. Arif’s office Christmas party. While Plaintiff

1 ensured that the Christmas party did not happen, this example demonstrates that USWM's
2 speaker program is a sham.

3 49. In addition to bribing doctors, as will be discussed in more detail below,
4 Lucemyra has paid under-the-table cash bribes to pharmacists in return for completing prior
5 authorizations, as well as representatives from other drug companies to promote and sell
6 Lucemyra.

7 USWM Salespeople Collude with Doctors and Pharmacists to Make False
8 Representations to Get Prescriptions Covered.

9 50. In addition to the conduct described above, USWM staff has encouraged and
10 helped prescribers, their staff, and pharmacists to make false representations to get Lucemyra
11 scripts approved for payment.

12 51. USWM salespeople have, for example, provided multiple prescribers with canned
13 letters of medical necessity containing language that USWM knows, from experience, will get
14 the prescriptions covered. These letters include false and unproven statements about Lucemyra's
15 superior efficacy and safety profile compared to clonidine, and that the patient in question either
16 cannot tolerate clonidine or has failed it in the past. USWM has told doctors to just submit these
17 letters, even when the doctors have not verified whether the patient is in fact intolerant to or has
18 failed clonidine. Some specific examples will be discussed in section IV(C) below.

19 52. Additionally, USWM salespeople have encouraged prescribers to check boxes
20 indicating prior clonidine failure even when the prescribers and their staff do not know and
21 cannot get this information. This is because commonly patients do not know whether they have
22 ever taken clonidine, and there are often no medical records supporting prior clonidine use. But
23 USWM salespeople have been instructed by managers to tell prescribers and their staff that they
24 can assume that these patients have tried clonidine before, reasoning that because the patients
25 have been on so many drugs in their past, it is likely that they have been prescribed clonidine at
26 some point. Plaintiff has witnessed his manager, Brown, state this to prescribers and their staff
27 on many occasions. Other specific examples of this misconduct will be described in section
28 IV(C) below.

1 53. Additionally, as described in section IV(C) below, USWM salespeople have also
2 recruited pharmacists to pose as prescribers and fabricate patients' medical history to get
3 Lucemyra approval.

4 USWM's Unlawful Conduct Has Resulted in a Significant Spike in Double Scripts

5 54. The conduct described above has served its intended purpose—doctors are writing
6 more Lucemyra scripts, and, significantly, they are writing more scripts for two or more 96-pill
7 bottles.

8 55. This evidence is demonstrated by USWM's quarterly attainment data. According
9 to this data, in quarter one of 2019, approximately 3.1 percent of the total number Lucemyra
10 scripts written were double scripts for 192 pills. In the second quarter of 2019, the number of
11 double scripts increased slightly to approximately 3.5 percent. Then, in the third quarter of 2019,
12 the percentage of double scripts nearly tripled to 9.2 percent. And so far in quarter four for 2019,
13 with approximately 88 percent of the days booked, the percentage of double scripts has increased
14 to approximately 12.9 percent, which is more than a four-fold increase from the statistics in
15 quarter one.

16 C. Specific Examples of Improper Marketing, Bribery, and Material
17 Misrepresentations.

18 56. Plaintiff has gathered evidence of multiple USWM employees engaged in the
19 illegal conduct described above. The following are some examples of specific representatives
20 who have engaged in illicit conduct.

21 USWM Salesperson Liz Farrell

22 57. Liz Farrell is a sales representative based in New York City, New York. Farrell
23 has engaged in several illegal practices. One of the illegal practices is a scheme whereby she
24 bribes a pharmacy technician to fabricate information necessary to get Lucemyra scripts
25 approved for coverage by healthcare plans, including Government healthcare plans.

26 58. The scheme works as follows. Farrell has developed a relationship with a
27 pharmacy technician at a pharmacy located in New York City, called Ahma Rx. The pharmacy
28 technician provides Farrell with business cards and customized script pads for Ahma Rx, which

1 Farrell then provides to prescribers, informing the doctors where to send the script and the
2 patients how to call the pharmacy and arrange for free delivery of the drug.

3 59. When the doctors send the script to Ahma Rx, the pharmacy technician handles
4 the prior authorization with the help and assistance of Farrell. In so doing, the pharmacy
5 technician shares with Farrell private patient information, including the patient's name and date
6 of birth, the disclosure of which is forbidden by the Health Insurance Portability and
7 Accountability Act ("HIPPA").

8 60. To get the prior authorization, the pharmacy technician fills out documents in the
9 prescriber's name, and fabricates information concerning the patient's medical history. The
10 fabricated information includes a misrepresentation that the patient has failed or is intolerant to
11 clonidine.

12 61. Additionally, when required, the pharmacy technician provides to the insurer a
13 canned letter of medical necessity that Farrell developed for the pharmacy technician. This
14 canned letter of medical necessity is forged in the prescriber's name, and includes
15 misrepresentations that (1) the patient will be undergoing abrupt discontinuation of opioids,
16 when in fact that patient is tapering, (2) that the patient cannot be on clonidine due to adverse
17 effects of hypotension associated with clonidine (despite the fact that Lucemyra has the same
18 side effect); and (3) that the patient has tried clonidine before and that it has been either
19 ineffective or caused side effects which resulted in the discontinuation of therapy. The pharmacy
20 technician submits this information without the approval of the doctor, and without verifying
21 with the doctor whether the information contained in the letter is true.

22 62. In exchange for the pharmacy technician's services, Farrell pays her a per-script
23 fee of \$15.00. She transfers the cash to the technician via a Venmo account.

24 63. Farrell disclosed this information to Plaintiff in a series of recorded phone
25 conversations and text messages in which she attempted to recruit Plaintiff to set up a similar
26 arrangement with the pharmacy technician. Farrell admitted all of the above, including that the
27 pharmacy technician fabricates the patients' medical history to get approval:
28

1 Plaintiff: And then obviously New York is the same as Pennsylvania where [you
2 need] a clonidine failure in most cases. And she does that?

3 Farrell: Right, yeah, yeah.

4 Plaintiff: And she pushes that letter?

5 Farrell: That's what that letter says, mmmm.

6 Plaintiff: And she wouldn't need the doctor for that, she just does it?

7 Farrell: Yep. Now I didn't say that out loud, but... [laughter].

8 64. In addition to her scheme with Ahma Rx, Farrell pays bribes to sales
9 representatives from other drug companies to promote Lucemyra with the doctors within their
10 network. One such person is a sales representative from Salix Pharmaceuticals who sells
11 Relistor, a drug indicated to treat opioid-induced constipation. In exchange, Farrell pays the
12 Salix representative a percentage of the commission that she earns on any Lucemyra script
13 prescribed by one of the Salix representative's doctors. Farrell admitted to this arrangement in a
14 recorded conversation with Plaintiff.

15 65. Additionally, Farrell engages in illegal marketing with the doctors upon which she
16 calls. In addition to the off-label marketing practices described above, Farrell shows some
17 doctors internal USWM data showing the sales statistics of USWM salespeople, including the
18 number of scripts that have been credited to each representative, and the amount of pills each
19 doctor is prescribing per script. She shows this data to her doctors and asks them to write more
20 scripts for 192 or more tablets to help her get her numbers up.

21 66. For example, in a recorded conversation where Farrell recounted one of these
22 conversations with Joseph Casarona, M.D.—a neurologist in New York City—she told Plaintiff:

23 I'm like look at this guy in Atlanta [USWM salesperson Keith Cates]. And he's
24 like, 'what the hell is he doing?' And I'm like it's basically one doctor but he's
25 writing four hundred something pills at a pop. And he goes 'well how the hell is
26 that right?' And I'm like it's not. [Laughter]. But the rep don't f**ng care.
27 [Laughter].
28

I showed him the data and I just said... I need a boost here.... And I'm like I'm third from the bottom and ... it's the end of the year and companies like pharmaceuticals they do cuts and I can't afford to be without a job. And so he's like I'm going to help you.

So he sends in three to [the Ahma Rx pharmacy technician] and both doubles— 192. One got straight [through] without denying. One so far is approved and she's working on the other. So see the sob stories work [laughter].

67. According to company data, Farrel's illegal conduct has caused over 100 scripts to be reimbursed by Government programs, including Medicare and Medicaid.

USWM Salesperson Jennifer Oehler

68. Jennifer Oehler is a salesperson based in Hartford, Connecticut. She too engages in several illegal practices in connection with the sale of Lucemyra. Despite having no prior experience in the opioid, pain medicine, or addiction space, Oehler is one of USWM's top salespeople. She has received that status due primarily to one doctor—Anace Said, M.D., a primary care physician based in Wellington, Connecticut. Dr. Said routinely prescribes Lucemyra at 192 pills, plus refills, for off-label, medically unnecessary reasons. He does so because of lucrative "speaking programs" that USWM routinely pays him to perform.

69. Oehler was referred to Dr. Said through a sales representative from Indivior PLC that sells Sublocade. She was informed by the sales representative that Dr. Said will write scripts in return for getting speaking engagements. Therefore, Oehler and the Indivior sales representative agreed to collaborate and set up speaking engagements for Said where he would co-promote Sublocade and Lucemyra in the same speaking engagement. Dr. Said is often paid by *both* the USWM and Indivior for the *same* speaking engagement where he promotes both drugs.

70. Notably, Dr. Said lacks important qualifications to serve as a speaker for Lucemyra. According to USWM's policies a speaker must have appropriate expertise,

1 credentials, and ability to communicate to the targeted audience. Dr. Said is a general
2 practitioner with no specialization in addiction or pain management. He is also unfamiliar with
3 and unable to communicate the scientific aspects of the drug. He also is a poor communicator in
4 group settings. For these reasons, several employees at USWM objected to approving him as an
5 authorized speaker. Despite these objections, however, Dr. Said was approved as a speaker to
6 reward him for writing past scripts and to induce him to write more.

7 71. In 2019 to date, Dr. Said had 40 or more speaking engagements promoting
8 Lucemyra where he receives \$1,500 to \$2,000 per engagement. Upon information and belief,
9 Dr. Said has been paid near or more than a total of \$75,000 in 2019 by USWM for these
10 engagements. Upon information and belief, he has had the same amount of engagements for
11 promoting Sublocade and has received a similar amount from Indivior, often for the same
12 speaking engagement where he was paid by USWM for promoting Lucemyra.

13 72. Dr. Said's speaking engagements usually occur in small office settings with only
14 two or three audience members. Per USWM's policy, when speaking at these events Dr. Said is
15 supposed to present a company-approved slide deck, not materially veer from the approved
16 materials during the presentation, and never proactively discuss off-label uses of the product.
17 The approved slide deck consists of over 40 slides, with discussions of, among other things,
18 Lucemyra's indication, supporting science and neurobiology, and appropriate dosing—i.e., one
19 bottle of 96 pills taken over 9 days.

20 73. Dr. Said, however, does not present the slide deck. Indeed, in a recorded
21 conversation with Plaintiff, Oehler admitted that Dr. Said does not know and cannot articulate
22 the science underlying Lucemyra. Instead, Dr. Said, with the guidance of Oehler and her
23 manager, Brown, has cherry picked one or two slides from the presentation, and he spends the
24 time discussing how, among other things, he uses the medication with his patients as part of a
25 tapering treatment plan, which, of course, is off label. Oehler admitted that she knew she should
26 not be discussing using Lucemyra in a tapering context, but that Dr. Said does so anyway. In
27 discussing Dr. Said's presentation, she said: "And so [Dr. Said] did like a taper.... I don't say
28 this, but [Dr. Said] can. He's like he tapered [his patient] but helped him in that process with

1 Lucemyra.... [A]nd Dr. Said followed up with him the next day. And [the patient] had said to
2 Dr. Said that that was the first time in a long time that he got six hours of sleep.”

3 74. These lucrative speaking engagements have caused Dr. Said to prescribe hundreds
4 of bottles of Lucemyra for off label and medically unnecessary uses, which have been paid by
5 Government healthcare plans. Indeed, according to Oehler, Dr. Said writes Lucemyra scripts
6 automatically every time he prescribes buprenorphine medications (like Suboxone) or
7 administers buprenorphine injections (Sublocade). He does so, according to Oehler, “just in
8 case” the patient at some point in the future misses their appointment and he is unable to
9 prescribe or administer buprenorphine, and the patient goes through withdrawals. He even
10 prescribes it, according to Oehler, during buprenorphine inductions, even when patients represent
11 that they are not currently on opioids, and even when he has no evidence that the patient is lying
12 (he does not conduct rapid drug screens), just in case the patient is not telling the truth and might
13 go through withdrawals.

14 75. Dr. Said also, as a matter of practice, writes for two bottles of Lucemyra and one
15 refill. Again, he does so despite the fact that patients are already on a maintenance opioid
16 regimen, just in case a patient may suffer withdrawals sometime in the future.

17 76. In addition to writing unnecessary prescriptions, Dr. Said, at the direction of
18 Oehler, affirmatively misrepresents to insurers, including Government health plans, that, among
19 other things, the patients for whom he prescribes Lucemyra have tried and failed or are intolerant
20 to clonidine. Oehler admitted to this in a recorded conversation with Plaintiff:

21 Plaintiff: So have you... had to just like have somebody just say—I don’t even
22 know how to say it without making it sound bad—they just assume that
23 the patient had failed clonidine in the past but don’t really know?

24 Oehler: Yeah, [Dr.] Said does it all the time.

25 77. According to company data, Oehler’s illegal conduct has caused over 120 scripts
26 to be reimbursed by Government programs, including Medicare and Medicaid.
27
28

1 USWM Salesperson Jackie Guagenti

2 78. Jackie Guagenti is a USWM salesperson based in Columbus, Ohio. She too
3 engages in illegal marketing practices, and counsels doctors and their staff how to make
4 misrepresentations to get Lucemyra scripts filled.

5 79. In a recorded conversation with Plaintiff, Guagenti admitted that she markets
6 Lucemyra off-label to get doctors to write higher pill counts to meet her company-mandated
7 sales quotas. She tells doctors that “historically [patients] are doing better with a longer
8 [Lucemyra] regimen” and that they should write for two or more bottles, prescribing low doses
9 over an extended period of time beyond the 14-day maximum in the label.

10 80. In a recorded conversation, she further described her off-label marketing tactics as
11 follows:

12 I have addiction guys in my pocket already because I have been doing addiction
13 for nine years.... [L]ike that is where it is a goldmine, because in addiction... we
14 talk about buprenorphine, when its coming off the receptor it doesn't seem to be
15 as bad as on day one through five, but the duration of it is long, it's still lingering
16 around for a few weeks or so. They buy right into that.

17 81. These marketing tactics, according to Guagenti have succeeded in getting doctors
18 to write prescriptions for two, and, in some cases, over three bottles of Lucemyra in a single
19 script: “And [the doctors] they're like... I agree with that. And then all of a sudden I had 13
20 people and I'm like holy sh*t. The last couple of weeks I have had people in the 200[s], and
21 today I had one come through for 300 and some tablets.”

22 82. To facilitate scripts, in particular prescriptions covered by Medicaid, Guagenti has
23 made an arrangement with a pharmacy in Ohio, called Buckeye Pharmacy. The pharmacy
24 handles all of the prior authorization work. To facilitate this, Guagenti has obtained from her
25 prescribers a canned letter of medical necessity that the pharmacy uses in every case to support
26 the use of Lucemyra. The canned letter of medical necessity states, among other things, that the
27 patient has tried and failed or not tolerated clonidine in the past.

28 83. Although the canned letter of medical necessity states that the patient tried and

1 failed clonidine, in reality many patients do not know whether they have taken clonidine, and
2 have no medical history supporting prior clonidine use. So, Guagenti instructs her prescribers
3 and their staff to falsely chart in every case that the patient has tried and failed clonidine, telling
4 them that they can just assume so.

5 84. She has gone so far as to instruct and encourage her prescribers and staff to
6 manipulate patients to get them to say they have tried and failed clonidine even when the patients
7 do not know. For example, in a recorded interview with Plaintiff, Guagenti stated:

8 [T]he nurse or the [physician assistant] and one of the... office staff they kind of
9 nod their head [to the patients]—have you taken clonidine before? And [the
10 patients] are like yes. Did it work? And [the staff] are shaking their heads no.
11 And [the patients] are like no. And [the staff] are like okay. So they chart the
12 notes.

13 85. According to company data, Guagenti's illegal conduct has caused over 60 scripts
14 to be reimbursed by Government programs, including Medicare and Medicaid.

15 USWM Salesperson Nathan Deck

16 86. Nathan Deck is a USWM salesperson based in Philadelphia, Pennsylvania. He
17 too has engaged in illegal marketing practices, including arranging speaking engagements for
18 doctors to induce the doctors to write Lucemyra prescriptions.

19 87. One such illegal arrangement is with David Lichten, M.D., who specializes in,
20 among other things, pain medicine. In 2019, Deck has scheduled over 40 speaking engagements
21 for Dr. Lichten, for which Dr. Lichten has been paid at least \$75,000 by USWM.

22 88. USWM has tracked the amount of scripts attributed to Dr. Lichten, and has been
23 unhappy with the amount of Lucemyra prescriptions Dr. Lichten has written. The company has
24 refused to grant more speaking engagements to Dr. Lichten despite his pleas to get more. One of
25 reasons USWM has elected not to grant Dr. Lichten more speaking engagements is because of
26 his low Lucemyra script count. Plaintiff has heard his managers on multiple occasions say that
27 Dr. Lichten was not worth the speaker program investment because of the lack of scripts he
28 wrote. For example, in a recorded conversation, Plaintiff's manager, Brown, stated: "And so I

1 talked to Nate [Deck] about [getting Lichten more programs]. You have literally done the most
2 programs. And the other part is if the numbers don't react, we can't do that many again."

3 89. Despite the fact that USWM has elected not to extend any more speaker programs
4 to Dr. Lichten, Deck continues to entice Dr. Lichten with the promise of more speaker
5 engagements in 2020 to get him to write more scripts. For example, in a recorded conversation
6 with Plaintiff, Deck stated:

7 I mean I tried incentivizing Lichten and look at that. I mean I think he is a decent
8 guy and at times he has merit, but I barely got two [scripts] out of him, and he just
9 sent me a text this morning and he was asking [for more speaker engagements in
10 2020 and] to get January off to a fast start. And I'm like hey man, I'm all about it.
11 I want to hit the ground running—keep this doggy moving. And I obviously
12 know we are not going to be doing it.... But, yeah, that gravy train is over for
13 him.

14 Other USWM Salespeople

15 90. The conduct described herein is not isolated to the individuals described above.
16 There are many in USWM's salesforce whose doctors are writing an excessive amount of
17 prescriptions for two or more bottles, which is the result of the unlawful practices described
18 above.

19 91. For example, USWM salesperson, Keith Cates, based in Atlanta, Georgia, has
20 consistently led the country in doctors who write for 192 pills or greater. For example, in the
21 third quarter of 2019, Cates received credit for 369 Lucemyra scripts, even though his doctors
22 only wrote 256 prescriptions, meaning that approximately 44 percent of his total actual scripts
23 were for more than one 96-pill bottle of Lucemyra. Similarly, to date in the fourth quarter of
24 2019, with 88 percent of the days booked, Cates has received credit for 293 prescriptions based
25 on only 194 actual scripts, meaning that approximately 51 percent of his total actual scripts were
26 for more than one 96-pill bottle.

27 92. Similar trends exist for USWM Salespeople Shannon Sanders, based in Detroit,
28 Michigan; Curtis Goodman, based in Chicago, Illinois; as well as Oehler, Guagenti, and Farrell

1 as described above.

2 93. According to USWM attainment data, a significant portion of these double
3 prescriptions were reimbursed by Medicare, Medicaid, and other Government health plans.

4 **D. USWM Violated Laws and Regulations Forbidding Off-Label Marketing and**
5 **Kickbacks.**

6 USWM Violated Laws and Regulations Forbidding Off-Label Marketing.

7 94. The FDA regulates drugs based on “intended uses” for such products. Before
8 marketing and selling a prescription drug, a manufacturer must demonstrate to the FDA that the
9 product is safe and effective for each intended use. 21 U.S.C. § 331(d); 21 U.S.C. §§ 355(a).

10 95. The FDA reviews pharmaceutical manufacturers’ applications for new drugs to
11 determine whether the drugs’ intended uses are safe and effective. *See* U.S.C. § 355. With very
12 few exceptions, the FDA prohibits drug manufacturers from marketing or promoting drugs for
13 uses, i.e., “indications,” not approved by the FDA. “Off-label” refers to the marketing of an
14 FDA-approved drugs for uses that have not undergone FDA review and approval, i.e., for
15 purposes not approved by the FDA.

16 96. With the exception of purely scientific medical information provided by qualified
17 medical professionals, sales and marketing presentations, promotions or marketing to physicians
18 for uses other than those approved by the FDA are considered off-label marketing or
19 “misbranding” proscribed by the FDA. *See* 21 U.S.C. §§ 331(a)-(b), 352(a), (f). Additional
20 proscribed marketing activity includes any attempts by pharmaceutical salespeople to solicit
21 discussion with physicians concerning off-label use.

22 97. Strong policy reasons exist for strict regulation of off-label marketing. Off-label
23 promotion bypasses the FDA’s strict review and approval process and removes the incentives to
24 obtain definitive clinical study data showing the efficacy and safety of a product and,
25 accordingly, the medical necessity of its use.

26 98. Pursuant to the Food, Drug and Cosmetics Act (“FDCA”) 21 U.S.C. §§ 301, *et*
27 *seq.*, the FDA strictly regulates the content of direct-to-physician product promotion and drug
28 labeling information used by pharmaceutical companies to market and sell FDA-approved

1 prescription drugs.

2 99. The FDA interprets “labeling” in its regulations broadly to include items that are
3 “1) descriptive of a drug; 2) supplied by the manufacturer or its agents; and 3) intended for use
4 by medical personnel.” 21 C.F.R. § 202.1. The FDCA defines both misleading statements and
5 the failure to reveal material facts in a label or product as “misbranding.” 21 U.S.C. § 321(n).
6 Labelling includes, among other things, brochures, booklets, detailing pieces, literature, reprints,
7 sound recordings, exhibits and audio-visual material. 21 C.F.R. § 202.1(l)(2).

8 100. The FDA regulations deem “advertising” to include media-based activities that
9 appear in magazines, newspapers, professional journals and on television, radio, and telephone
10 communications systems. *See* 21 C.F.R. § 202.1(l)(1). Courts have consistently held that oral
11 statements made by a company’s salesperson relating to a pharmaceutical product constitute
12 commercial advertising and promotion.

13 101. Pharmaceutical promotional and marketing materials and presentations lacking in
14 fair balance or that are otherwise false or misleading “misbrand” a drug in violation of the
15 FDCA, 21 U.S.C. §§ 301, 321, 331, 352, 360b, 371; 21 C.F.R. § 202.1(e)(6), (e)(7); 21 C.F.R. §
16 1.21.

17 102. Prescriptions for off-label uses are generally not eligible for reimbursement under
18 Government health care programs, including Medicare and Medicaid programs.

19 103. USWM’s off-label marketing practices described above, including its promotion
20 of two or more Lucemyra 96-bottles for tapering and medically unnecessary reasons, such as
21 prophylactically “just in case” a patient in the future suffers some withdrawal symptoms,
22 violated the above-described laws and regulations, which in turn violated the FCA. USWM’s
23 unlawful activity induced physicians to prescribe Lucemyra for prescriptions paid by
24 Government healthcare plans, when physicians otherwise would not have done so. Had the
25 Government known about the off-label uses for which Lucemyra was prescribed, it would not
26 have paid for the prescriptions.

USWM Violated Laws and Regulations Forbidding Payment of Kickbacks.

104. The Anti-Kickback Statute (“AKS”) forbids anyone from knowingly and willfully paying or offering to pay any remuneration, including kickbacks, bribes, or rebates, directly or indirectly, overtly or covertly, in cash or kind to any person to purchase, lease, order, or arrange for or recommend purchasing, leasing, or ordering any good, facility, service, or item for which payment be made in whole or in part under a federal health care program. 42 U.S.C. § 1320a-7b(b)(2)(B). A claim that results from a violation of the AKS constitutes a false or fraudulent claim under the FCA. 42 U.S.C. § 1320a-7b(h).

105. USWM paid and offered to pay remuneration to purchase and order, and arrange or recommend ordering and purchasing Lucemyra scripts paid by Government healthcare plans, including Medicare and Medicaid. The illegal remuneration included:

- Lucrative payments to doctors disguised as payments for “speaking programs” designed to induce doctors to write Lucemyra scripts;
- Cash payments to pharmacy employees to induce them to help arrange for the purchase of Lucemyra by managing the prior authorization process;
- Cash payments to non-USWM pharmaceutical representatives in exchange for their promoting Lucemyra to doctors;
- Co-promotional services to other pharmaceutical companies, whereby USWM salespeople would promote the drugs of other pharmaceutical companies (e.g. Sublocade) in exchange for those representatives promoting Lucemyra; and
- Free services to prescribers of Lucemyra in the form of providing and arranging for the provision of time-consuming prior authorization services to facilitate the approval of Lucemyra scripts.

106. While there are certain safe harbor provisions in the AKS, none apply here. Importantly, the purpose of all of the above remunerations was to induce the recipient of the remuneration to promote or prescribe Lucemyra, or to arrange for the reimbursement of Lucemyra by Government healthcare programs, including Medicare and Medicaid.

107. The illegal kickbacks described above caused Lucemyra to be submitted to and

1 paid by Government healthcare programs in violation of the FCA.

2 **E. USWM Caused Thousands of False Claims to Be Submitted Against the**
3 **Government.**

4 108. A substantial percentage of Lucemyra scripts dispensed to date—nearly half—
5 have been reimbursed by Government healthcare programs. This has amounted to thousands of
6 scripts.

7 109. Prior to reimbursement of these scripts, physicians, pharmacies, pharmacy benefit
8 managers, and Medicare and Medicaid plan sponsors all certified that the information submitted,
9 including the prior authorization information, was truthful and accurate; that the prescriptions
10 were medically reasonable and necessary; and that they had complied with all applicable
11 Medicare and Medicaid laws and regulations, which includes AKS laws and laws forbidding off-
12 label marketing.

13 110. As described in more detail above, these representations were false. USWM
14 caused the physicians, pharmacies, pharmacy benefit managers, and Government plan sponsors
15 to make these false representations. USWM knew that it was doing so, as it closely tracked the
16 number of scripts reimbursed by Government plans, and the amount of money it received from
17 the Government for Lucemyra.

18 111. These false representations were material to the Government's decision to cover
19 the Lucemyra scripts. Had the Government known of these false representations, it would not
20 have paid.

21 **V. CLAIMS FOR RELIEF**

22 **Count 1—Against All Defendants for Violations of the False Claims Act; Presenting False**
23 **Claims for Payment (31 U.S.C. § 3729(a)(1)(A))**

24 112. Relator realleges and incorporates by reference the prior paragraphs as though
25 fully set forth herein.

26 113. Relator seeks relief against USWM under Section 3729(a)(1)(A) of the FCA. 31
27 U.S.C. § 3729(a)(1)(A).

28 114. As a result of USWMs' illegal substitution policies, USWM has caused false and

1 fraudulent claims for payment to be presented to federal health care programs.

2 115. Accordingly, USWM knowingly caused false or fraudulent claims to be presented
3 for payment or approval in violation of 31 U.S.C. § 3729(a)(1)(A).

4 116. The false and fraudulent statements and omissions that USWM made in
5 connection with these false and fraudulent claims were material, as they had a natural tendency
6 to influence, or be capable of influencing, the payment or receipt of money or property. Indeed,
7 had the federal healthcare programs been aware of the false and fraudulent nature of the claims,
8 statements, and omissions, the claims would not have been paid.

9 117. By reason of the false or fraudulent claims that USWM knowingly caused to be
10 presented to federal health care programs, the United States has been damaged in a substantial
11 amount to be determined at trial, and is entitled to recover treble damages, plus a civil monetary
12 penalty for each false claim.

13 **Count 2—Against All Defendants for Violation of the False Claims Act; Use of False**
14 **Statements (31 U.S.C. § 3729(a)(1)(B))**

15 118. Relator realleges and incorporates by reference the prior paragraphs as though
16 fully set forth herein.

17 119. As a result of USWM's illegal substitution policies, USWM knowingly made
18 and/or caused others to make false records or statements that were material to getting false or
19 fraudulent claims paid by federal health care programs.

20 120. More specifically, USWM made or caused others to make false certifications and
21 representations that the reimbursements it sought for illegally substituted drugs were in full
22 compliance with applicable federal and state laws prohibiting illegal substitutions, were not the
23 product of fraudulent practices, and were for reasonable and medically necessary reasons. Those
24 false certifications, statements, and representations caused federal health care programs to pay
25 out sums that would not have been paid if those programs had been made aware of the falsity of
26 the certifications, statements, or representations.

27 121. By reason of the false or fraudulent claims that USWM knowingly caused to be
28 presented to federal health care programs, the United States has been damaged in a substantial

1 amount to be determined at trial, and is entitled to recover treble damages, plus a civil monetary
2 penalty for each false claim.

3 **Count 3—Against All Defendants for Violation of the Arkansas Medicaid Fraud False**
4 **Claims Act, Ark. Code Ann. §§ 20-77-901 – 20-77-911**

5 122. Relator realleges and incorporates by reference the prior paragraphs as though
6 fully set forth herein.

7 123. USWM violated the Arkansas Medicaid Fraud False Claims Act by engaging in
8 the fraudulent and illegal practices described herein, including knowingly causing false claims to
9 be presented to the State of Arkansas as described herein.

10 124. As a result of the misconduct alleged herein, USWM knowingly made, used, or
11 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
12 approved by the State of Arkansas.

13 125. The State of Arkansas, unaware of the false or fraudulent nature of these claims,
14 paid such claims, which the State of Arkansas would not otherwise have paid.

15 126. By reason of these payments, the State of Arkansas has been damaged, and
16 continues to be damaged, in a substantial amount.

17 **Count 4—Against All Defendants for Violation of the California False Claims Act, Cal.**
18 **Gov't Code §§ 12650-12656**

19 127. Relator realleges and incorporates by reference the prior paragraphs as though
20 fully set forth herein.

21 128. USWM violated the California False Claims Act by engaging in the fraudulent
22 and illegal practices described herein, including knowingly causing false claims to be presented
23 to the State of California as described herein.

24 129. As a result of the misconduct alleged herein, USWM knowingly made, used, or
25 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
26 approved by the State of California.

27 130. The State of California, unaware of the false or fraudulent nature of these claims,
28 paid such claims, which the State of California would not otherwise have paid.

1 131. By reason of these payments, the State of California has been damaged, and
2 continues to be damaged, in a substantial amount.

3 **Count 5—Against All Defendants for Violation of the Colorado Medicaid False Claims Act,**

4 **Col. Rev. Stat. Ann. §§ 25.5-4-303.5 – 25.5-4-310**

5 132. Relator realleges and incorporates by reference the prior paragraphs as though
6 fully set forth herein.

7 133. USWM violated the Colorado Medicaid False Claims Act by engaging in the
8 fraudulent and illegal practices described herein, including knowingly causing false claims to be
9 presented to the State of Colorado as described herein.

10 134. As a result of the misconduct alleged herein, USWM knowingly made, used, or
11 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
12 approved by the State of Colorado.

13 135. The State of Colorado, unaware of the false or fraudulent nature of these claims,
14 paid such claims, which the State of Colorado would not otherwise have paid.

15 136. By reason of these payments, the State of Colorado has been damaged, and
16 continues to be damaged, in a substantial amount.

17 **Count 6—Against All Defendants for Violation of the Connecticut False Claims Act, Conn.**

18 **Gen. Stat. Ann. §§ 4-272 – 4-289**

19 137. Relator realleges and incorporates by reference the prior paragraphs as though
20 fully set forth herein.

21 138. USWM violated the Connecticut False Claims Act by engaging in the fraudulent
22 and illegal practices described herein, including knowingly causing false claims to be presented
23 to the State of Connecticut as described herein.

24 139. As a result of the misconduct alleged herein, USWM knowingly made, used, or
25 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
26 approved by the State of Connecticut.

27 140. The State of Connecticut, unaware of the false or fraudulent nature of these
28 claims, paid such claims, which the State of Connecticut would not otherwise have paid.

1 141. By reason of these payments, the State of Connecticut has been damaged, and
2 continues to be damaged, in a substantial amount.

3 **Count 7—Against All Defendants for Violation of the Delaware False Claims and**
4 **Reporting Act, Del. C. Ann. Tit. 6 §§ 1201-1211**

5 142. Relator realleges and incorporates by reference the prior paragraphs as though
6 fully set forth herein.

7 143. USWM violated the Delaware False Claims and Reporting Act by engaging in the
8 fraudulent and illegal practices described herein, including knowingly causing false claims to be
9 presented to the State of Delaware as described herein.

10 144. As a result of the misconduct alleged herein, USWM knowingly made, used, or
11 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
12 approved by the State of Delaware.

13 145. The State of Delaware, unaware of the false or fraudulent nature of these claims,
14 paid such claims, which the State of Delaware would not otherwise have paid.

15 146. By reason of these payments, the State of Delaware has been damaged, and
16 continues to be damaged, in a substantial amount.

17 **Count 8—Against All Defendants for Violation of the District of Columbia Medicaid Fraud**
18 **Enforcement and Recovery Amendment Act of 2012, D.C. Code Ann. §§ 2-381.01 –**
19 **2.381.10**

20 147. Relator realleges and incorporates by reference the prior paragraphs as though
21 fully set forth herein.

22 148. USWM violated the District of Columbia Medicaid Fraud Enforcement and
23 Recovery Amendment Act of 2012 by engaging in the fraudulent and illegal practices described
24 herein, including knowingly causing false claims to be presented to the District of Columbia as
25 described herein.

26 149. As a result of the misconduct alleged herein, USWM knowingly made, used, or
27 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
28 approved by the District of Columbia.

1 150. The District of Columbia, unaware of the false or fraudulent nature of these
2 claims, paid such claims, which the District of Columbia would not otherwise have paid.

3 151. By reason of these payments, the District of Columbia has been damaged, and
4 continues to be damaged, in a substantial amount.

5 **Count 9—Against All Defendants for Violation of the Florida False Claims Act, Fla. Stat.**

6 **Ann. §§ 68.081 – 68.092**

7 152. Relator realleges and incorporates by reference the prior paragraphs as though
8 fully set forth herein.

9 153. USWM violated the Florida False Claims Act by engaging in the fraudulent and
10 illegal practices described herein, including knowingly causing false claims to be presented to
11 the State of Florida as described herein.

12 154. As a result of the misconduct alleged herein, USWM knowingly made, used, or
13 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
14 approved by the State of Florida.

15 155. The State of Florida, unaware of the false or fraudulent nature of these claims,
16 paid such claims, which the State of Florida would not otherwise have paid.

17 156. By reason of these payments, the State of Florida has been damaged, and
18 continues to be damaged, in a substantial amount.

19 **Count 10—Against All Defendants for Violation of the Georgia False Medicaid Claims Act,**

20 **Ga. Code Ann. §§ 49-4-168 – 49-4-168.6**

21 157. Relator realleges and incorporates by reference the prior paragraphs as though
22 fully set forth herein.

23 158. USWM violated the Georgia False Medicaid Claims Act by engaging in the
24 fraudulent and illegal practices described herein, including knowingly causing false claims to be
25 presented to the State of Georgia as described herein.

26 159. As a result of the misconduct alleged herein, USWM knowingly made, used, or
27 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
28 approved by the State of Georgia.

1 160. The State of Georgia, unaware of the false or fraudulent nature of these claims,
2 paid such claims, which the State of Georgia would not otherwise have paid.

3 161. By reason of these payments, the State of Georgia has been damaged, and
4 continues to be damaged, in a substantial amount.

5 **Count 11—Against All Defendants for Violation of the Hawaii False Claims to the State**
6 **Act, Hawaii Rev. Stat. §§ 661-21 – 661-31**

7 162. Relator realleges and incorporates by reference the prior paragraphs as though
8 fully set forth herein.

9 163. USWM violated the Hawaii False Claims to the State Act by engaging in the
10 fraudulent and illegal practices described herein, including knowingly causing false claims to be
11 presented to the State of Hawaii as described herein.

12 164. As a result of the misconduct alleged herein, USWM knowingly made, used, or
13 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
14 approved by the State of Hawaii.

15 165. The State of Hawaii, unaware of the false or fraudulent nature of these claims,
16 paid such claims, which the State of Hawaii would not otherwise have paid.

17 166. By reason of these payments, the State of Hawaii has been damaged, and
18 continues to be damaged, in a substantial amount.

19 **Count 12—Against All Defendants for Violation of the Illinois False Claims Act, 740 Ill.**
20 **Comp. Stat. Ann. §§ 175/1-175/8**

21 167. Relator realleges and incorporates by reference the prior paragraphs as though
22 fully set forth herein.

23 168. USWM violated the Illinois False Claims Act by engaging in the fraudulent and
24 illegal practices described herein, including knowingly causing false claims to be presented to
25 the State of Illinois as described herein.

26 169. As a result of the misconduct alleged herein, USWM knowingly made, used, or
27 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
28 approved by the State of Illinois.

1 170. The State of Illinois, unaware of the false or fraudulent nature of these claims,
2 paid such claims, which the State of Illinois would not otherwise have paid.

3 171. By reason of these payments, the State of Illinois has been damaged, and
4 continues to be damaged, in a substantial amount.

5 **Count 13—Against All Defendants for Violation of the Indiana False Claims Act, Ind. Code**

6 **Ann. §§ 5-11-5.5-1 – 5-11.5.5-18**

7 172. Relator realleges and incorporates by reference the prior paragraphs as though
8 fully set forth herein.

9 173. USWM violated the Indiana False Claims Act by engaging in the fraudulent and
10 illegal practices described herein, including knowingly causing false claims to be presented to
11 the State of Indiana as described herein.

12 174. As a result of the misconduct alleged herein, USWM knowingly made, used, or
13 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
14 approved by the State of Indiana.

15 175. The State of Indiana, unaware of the false or fraudulent nature of these claims,
16 paid such claims, which the State of Indiana would not otherwise have paid.

17 176. By reason of these payments, the State of Indiana has been damaged, and
18 continues to be damaged, in a substantial amount.

19 **Count 14—Against All Defendants for Violation of the Iowa False Claims Act, Iowa Code**

20 **Ann. §§ 685.1 – 685.7**

21 177. Relator realleges and incorporates by reference the prior paragraphs as though
22 fully set forth herein.

23 178. USWM violated the Iowa False Claims Act by engaging in the fraudulent and
24 illegal practices described herein, including knowingly causing false claims to be presented to
25 the State of Iowa as described herein.

26 179. As a result of the misconduct alleged herein, USWM knowingly made, used, or
27 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
28 approved by the State of Iowa.

1 180. The State of Iowa, unaware of the false or fraudulent nature of these claims, paid
2 such claims, which the State of Iowa would not otherwise have paid.

3 181. By reason of these payments, the State of Iowa has been damaged; and continues
4 to be damaged, in a substantial amount.

5 **Count 15—Against All Defendants for Violation of the Louisiana Medical Assistance**
6 **Programs Integrity Law, La. Stat. Ann. §§ 437.1 – 440.16**

7 182. Relator realleges and incorporates by reference the prior paragraphs as though
8 fully set forth herein.

9 183. USWM violated the Louisiana Medical Assistance Programs Integrity Law by
10 engaging in the fraudulent and illegal practices described herein, including knowingly causing
11 false claims to be presented to the State of Louisiana as described herein.

12 184. As a result of the misconduct alleged herein, USWM knowingly made, used, or
13 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
14 approved by the State of Louisiana

15 185. The State of Louisiana, unaware of the false or fraudulent nature of these claims,
16 paid such claims, which the State of Louisiana would not otherwise have paid.

17 186. By reason of these payments, the State of Louisiana has been damaged, and
18 continues to be damaged, in a substantial amount.

19 **Count 16—Against All Defendants for Violation of the Maryland False Health Claims Act,**
20 **Md. Code Ann., Health-Gen. §§ 8-801 – 8-811**

21 187. Relator realleges and incorporates by reference the prior paragraphs as though
22 fully set forth herein.

23 188. USWM violated the Maryland False Health Claims Act by engaging in the
24 fraudulent and illegal practices described herein, including knowingly causing false claims to be
25 presented to the State of Maryland as described herein.

26 189. As a result of the misconduct alleged herein, USWM knowingly made, used, or
27 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
28 approved by the State of Maryland.

190. The State of Maryland, unaware of the false or fraudulent nature of these claims, paid such claims, which the State of Maryland would not otherwise have paid.

191. By reason of these payments, the State of Maryland has been damaged, and continues to be damaged, in a substantial amount.

**Count 17—Against All Defendants for Violation of the Massachusetts False Claims Law,
Mass. Gen. Laws Ann. Ch. 12, §§ 5A – 5O**

192. Relator realleges and incorporates by reference the prior paragraphs as though fully set forth herein.

193. USWM violated the Massachusetts False Claims Law by engaging in the fraudulent and illegal practices described herein, including knowingly causing false claims to be presented to the State of Massachusetts as described herein.

194. As a result of the misconduct alleged herein, USWM knowingly made, used, or caused to be made or used, a false record or statement to get a false or fraudulent claim paid or approved by the State of Massachusetts.

195. The State of Massachusetts, unaware of the false or fraudulent nature of these claims, paid such claims, which the State of Massachusetts would not otherwise have paid.

196. By reason of these payments, the State of Massachusetts has been damaged, and continues to be damaged, in a substantial amount.

Count 18—Against All Defendants for Violation of the Michigan Medicaid False Claims Act, Mich. Comp. Laws Ann. §§ 400.601 – 400.615

197. Relator realleges and incorporates by reference the prior paragraphs as though fully set forth herein.

198. USWM violated the Michigan Medicaid False Claims Act by engaging in the fraudulent and illegal practices described herein, including knowingly causing false claims to be presented to the State of Michigan as described herein.

199. As a result of the misconduct alleged herein, USWM knowingly made, used, or caused to be made or used, a false record or statement to get a false or fraudulent claim paid or approved by the State of Michigan.

200. The State of Michigan, unaware of the false or fraudulent nature of these claims, paid such claims, which the State of Michigan would not otherwise have paid.

201. By reason of these payments, the State of Michigan has been damaged, and continues to be damaged, in a substantial amount.

Count 19—Against All Defendants for Violation of the Minnesota False Claims Act, Minn.

Stat. Ann. §§ 15C.01 – 15C.16

202. Relator realleges and incorporates by reference the prior paragraphs as though fully set forth herein.

203. USWM violated the Minnesota False Claims Act by engaging in the fraudulent and illegal practices described herein, including knowingly causing false claims to be presented to the State of Minnesota as described herein.

204. As a result of the misconduct alleged herein, USWM knowingly made, used, or caused to be made or used, a false record or statement to get a false or fraudulent claim paid or approved by the State of Minnesota.

205. The State of Minnesota, unaware of the false or fraudulent nature of these claims, paid such claims, which the State of Minnesota would not otherwise have paid.

206. By reason of these payments, the State of Minnesota has been damaged, and continues to be damaged, in a substantial amount.

Count 20—Against All Defendants for Violation of the Montana False Claims Act, Mont.

Code Ann. §§ 17-8-401 – 17-8-416

207. Relator realleges and incorporates by reference the prior paragraphs as though fully set forth herein.

208. USWM violated the Montana False Claims Act by engaging in the fraudulent and illegal practices described herein, including knowingly causing false claims to be presented to the State of Montana as described herein.

209. As a result of the misconduct alleged herein, USWM knowingly made, used, or caused to be made or used, a false record or statement to get a false or fraudulent claim paid or approved by the State of Montana.

1 210. The State of Montana, unaware of the false or fraudulent nature of these claims,
2 paid such claims, which the State of Montana would not otherwise have paid.

3 211. By reason of these payments, the State of Montana has been damaged, and
4 continues to be damaged, in a substantial amount.

5 **Count 21—Against All Defendants for Violation of the Nevada Submission of False Claims**
6 **to State or Local Government Act, Nev. Rev. Stat. Ann. §§ 357.010 – 357.250**

7 212. Relator realleges and incorporates by reference the prior paragraphs as though
8 fully set forth herein.

9 213. USWM violated the Nevada Submission of False Claims to State or Local
10 Government Act by engaging in the fraudulent and illegal practices described herein, including
11 knowingly causing false claims to be presented to the State of Nevada as described herein.

12 214. As a result of the misconduct alleged herein, USWM knowingly made, used, or
13 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
14 approved by the State of Nevada.

15 215. The State of Nevada, unaware of the false or fraudulent nature of these claims,
16 paid such claims, which the State of Nevada would not otherwise have paid.

17 216. By reason of these payments, the State of Nevada has been damaged, and
18 continues to be damaged, in a substantial amount.

19 **Count 22—Against All Defendants for Violation of the New Hampshire Medicaid Fraud**
20 **and False Claims Law, N.H. Rev. Stat. Ann. §§ 167:61-B – 167:61-E**

21 217. Relator realleges and incorporates by reference the prior paragraphs as though
22 fully set forth herein.

23 218. USWM violated the New Hampshire Medicaid Fraud and False Claims Law by
24 engaging in the fraudulent and illegal practices described herein, including knowingly causing
25 false claims to be presented to the State of New Hampshire as described herein.

26 219. As a result of the misconduct alleged herein, USWM knowingly made, used, or
27 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
28 approved by the New Hampshire.

1 220. The State of Hampshire, unaware of the false or fraudulent nature of these claims,
2 paid such claims, which the State of Hampshire would not otherwise have paid.

3 221. By reason of these payments, the State of New Hampshire has been damaged, and
4 continues to be damaged, in a substantial amount.

5 **Count 23—Against All Defendants for Violations of the New Jersey False Claims Act, N.J.**

6 **Stat. Ann. §§ 2A:32C-1 – 2A:32C-18**

7 222. Relator realleges and incorporates by reference the prior paragraphs as though
8 fully set forth herein.

9 223. USWM violated the New Jersey False Claims Act by engaging in the fraudulent
10 and illegal practices described herein, including knowingly causing false claims to be presented
11 to the State of New Jersey as described herein.

12 224. As a result of the misconduct alleged herein, USWM knowingly made, used, or
13 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
14 approved by the State of New Jersey.

15 225. The State of New Jersey, unaware of the false or fraudulent nature of these
16 claims, paid such claims, which the State of New Jersey would not otherwise have paid.

17 226. By reason of these payments, the State of New Jersey has been damaged, and
18 continues to be damaged, in a substantial amount.

19 **Count 24—Against All Defendants for Violation of the New Mexico Fraud Against**
20 **Taxpayers Act, N.M. Stat. Ann. §§ 44-9-1 – 44-9-14, and New Mexico Medicaid False**

21 **Claims Act, §§ 27-14-1 – 27-14-15**

22 227. Relator realleges and incorporates by reference the prior paragraphs as though
23 fully set forth herein.

24 228. USWM violated the New Mexico Fraud Against Taxpayers Act and the New
25 Mexico Medicaid False Claims Act by engaging in the fraudulent and illegal practices described
26 herein, including knowingly causing false claims to be presented to the State of New Mexico as
27 described herein.

28 229. As a result of the misconduct alleged herein, USWM knowingly made, used, or

1 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
2 approved by the State of New Mexico.

3 230. The State of New Mexico, unaware of the false or fraudulent nature of these
4 claims, paid such claims, which the State of New Mexico would not otherwise have paid.

5 231. By reason of these payments, the State of New Mexico has been damaged, and
6 continues to be damaged, in a substantial amount.

7 **Count 25—Against All Defendants for Violation of the New York False Claims Act, N.Y.**

8 **Fin. Law §§ 187 – 194**

9 232. Relator realleges and incorporates by reference the prior paragraphs as though
10 fully set forth herein.

11 233. USWM violated the New York False Claims Act by engaging in the fraudulent
12 and illegal practices described herein, including knowingly causing false claims to be presented
13 to the State of New York as described herein.

14 234. As a result of the misconduct alleged herein, USWM knowingly made, used, or
15 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
16 approved by the State of New York.

17 235. The State of New York, unaware of the false or fraudulent nature of these claims,
18 paid such claims, which the State of New York would not otherwise have paid.

19 236. By reason of these payments, the State of New York has been damaged, and
20 continues to be damaged, in a substantial amount.

21 **Count 26—Against All Defendants for Violation of the North Carolina False Claims Act,**

22 **N.C. Gen. Stat. Ann. §§ 1-605 – 1-618**

23 237. Relator realleges and incorporates by reference the prior paragraphs as though
24 fully set forth herein.

25 238. USWM violated the North Carolina False Claims Act by engaging in the
26 fraudulent and illegal practices described herein, including knowingly causing false claims to be
27 presented to the State of North Carolina as described herein.

28 239. As a result of the misconduct alleged herein, USWM knowingly made, used, or

1 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
2 approved by the State of North Carolina.

3 240. The State of North Carolina, unaware of the false or fraudulent nature of these
4 claims, paid such claims, which the State of North Carolina would not otherwise have paid.

5 241. By reason of these payments, the State of North Carolina has been damaged, and
6 continues to be damaged, in a substantial amount.

7 **Count 27—Against All Defendants for Violation of the Oklahoma False Claims Act, Okl.**
8 **Stat. Ann. Tit. 63, §§ 5053 – 5054**

9 242. Relator realleges and incorporates by reference the prior paragraphs as though
10 fully set forth herein.

11 243. USWM violated the Oklahoma False Claims Act by engaging in the fraudulent
12 and illegal practices described herein, including knowingly causing false claims to be presented
13 to the State of Oklahoma as described herein.

14 244. As a result of the misconduct alleged herein, USWM knowingly made, used, or
15 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
16 approved by the State of Oklahoma.

17 245. The State of Oklahoma, unaware of the false or fraudulent nature of these claims,
18 paid such claims, which the State of Oklahoma would not otherwise have paid.

19 246. By reason of these payments, the State of Oklahoma has been damaged, and
20 continues to be damaged, in a substantial amount.

21 **Count 28—Against All Defendants for Violation of the Rhode Island False Claims Act, R.I.**
22 **Gen. Laws Ann. §§ 9-1.1-1 – 9-1.1-9**

23 247. Relator realleges and incorporates by reference the prior paragraphs as though
24 fully set forth herein.

25 248. USWM violated the Rhode Island False Claims Act by engaging in the fraudulent
26 and illegal practices described herein, including knowingly causing false claims to be presented
27 to the State of Rhode Island as described herein.

28 249. As a result of the misconduct alleged herein, USWM knowingly made, used, or

1 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
2 approved by the State of Rhode Island.

3 250. The State of Rhode Island, unaware of the false or fraudulent nature of these
4 claims, paid such claims, which the State of Rhode Island would not otherwise have paid.

5 251. By reason of these payments, the State of Rhode Island has been damaged, and
6 continues to be damaged, in a substantial amount.

7 **Count 29—Violation of the Tennessee False Claims Act, Tenn. Code Ann. §§4-18-101 – 4-**
8 **18-108, and the Tennessee Medicaid False Claims Act, Tenn. Code. Ann. §§ 75-5-181 – 75-**

9 **5-185**

10 252. Relator realleges and incorporates by reference the prior paragraphs as though
11 fully set forth herein.

12 253. USWM violated the Tennessee False Claims Act and Tennessee Medicaid False
13 Claims Act by engaging in the fraudulent and illegal practices described herein, including
14 knowingly causing false claims to be presented to the State of Tennessee as described herein.

15 254. As a result of the misconduct alleged herein, USWM knowingly made, used, or
16 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
17 approved by the State of Tennessee.

18 255. The State of Tennessee, unaware of the false or fraudulent nature of these claims,
19 paid such claims, which the State of Tennessee would not otherwise have paid.

20 256. By reason of these payments, the State of Tennessee has been damaged, and
21 continues to be damaged, in a substantial amount.

22 **Count 30—Against All Defendants for Violation of the Texas Medicaid Fraud Prevention**
23 **Law, Tex. Hum. Res. Code Ann. §§ 36.001 – 36.132**

24 257. Relator realleges and incorporates by reference the prior paragraphs as though
25 fully set forth herein.

26 258. USWM violated the Texas Medicaid Fraud Prevention Law by engaging in the
27 fraudulent and illegal practices described herein, including knowingly causing false claims to be
28 presented to the State of Texas as described herein.

1 259. As a result of the misconduct alleged herein, USWM knowingly made, used, or
2 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
3 approved by the State of Texas.

4 260. The State of Texas, unaware of the false or fraudulent nature of these claims, paid
5 such claims, which the State of Texas would not otherwise have paid.

6 261. By reason of these payments, the State of Texas has been damaged, and continues
7 to be damaged, in a substantial amount.

8 **Count 31—Against All Defendants of the Vermont False Claims Act, Vt. Stat. Ann. Tit. 32,**
9 **§§ 630-642**

10 262. Relator realleges and incorporates by reference the prior paragraphs as though
11 fully set forth herein.

12 263. USWM violated the Vermont False Claims Act by engaging in the fraudulent and
13 illegal practices described herein, including knowingly causing false claims to be presented to
14 the State of Vermont as described herein.

15 264. As a result of the misconduct alleged herein, USWM knowingly made, used, or
16 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
17 approved by the State of Vermont.

18 265. The State of Vermont, unaware of the false or fraudulent nature of these claims,
19 paid such claims, which the State of Vermont would not otherwise have paid.

20 266. By reason of these payments, the State of Vermont has been damaged, and
21 continues to be damaged, in a substantial amount.

22 **Count 32—Against All Defendants for Violation of the Virginia Fraud Against Taxpayers**
23 **Act, Va. Code Ann. §§ 8.01-216.1 – 8.01-216.1**

24 267. Relator realleges and incorporates by reference the prior paragraphs as though
25 fully set forth herein.

26 268. USWM violated the Virginia Fraud Against Taxpayers Act by engaging in the
27 fraudulent and illegal practices described herein, including knowingly causing false claims to be
28 presented to the State of Virginia as described herein.

1 269. As a result of the misconduct alleged herein, USWM knowingly made, used, or
2 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
3 approved by the State of Virginia.

4 270. The State of Virginia, unaware of the false or fraudulent nature of these claims,
5 paid such claims, which the State of Virginia would not otherwise have paid.

6 271. By reason of these payments, the State of Virginia has been damaged, and
7 continues to be damaged, in a substantial amount.

8 **Count 33—Against All Defendants for Violation of the Washington Medicaid Fraud False**
9 **Claims Act, Wash. Rev. Code Ann. §§ 74.66.005 – 74.66.130**

10 272. Relator realleges and incorporates by reference the prior paragraphs as though
11 fully set forth herein.

12 273. USWM violated the Washington Medicaid Fraud False Claims Act by engaging
13 in the fraudulent and illegal practices described herein, including knowingly causing false claims
14 to be presented to the State of Washington as described herein.

15 274. As a result of the misconduct alleged herein, USWM knowingly made, used, or
16 caused to be made or used, a false record or statement to get a false or fraudulent claim paid or
17 approved by the State of Washington.

18 275. The State of Washington, unaware of the false or fraudulent nature of these
19 claims, paid such claims, which the State of Washington would not otherwise have paid.

20 276. By reason of these payments, the State of Washington has been damaged, and
21 continues to be damaged, in a substantial amount.

22 **VI. PRAYER FOR RELIEF**

23 WHEREFORE, Plaintiff Aland requests that judgment be entered against USWM as
24 follows:

- 25 (1) Treble the Federal and Plaintiff State Government's damages in an amount to be
26 determined at trial, plus the maximum statutorily-allowed penalty for each false claim
27 submitted in violation of the FCA or State statutes set forth above;
28 (2) Plaintiff Aland's reasonable attorneys' fees and costs;

- 1 (3) The maximum Relator award available under the FCA and equivalent false claims
2 statutes of the Plaintiff States described above; and
3 (4) For any further relief the Court deems appropriate.

4 **VII. DEMAND FOR JURY TRIAL**

5 Plaintiff demands a jury trial for all claims so triable.

6
7 Dated: December 27, 2019

8 Respectfully Submitted,

9 By: /s/ James D. Weakley
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20
21 **DO NOT SERVE**